

## **TIMOTHY S. MARKOWICZ**

TimberRose L.L.C.

Cell Phone: 512-761-6425 • [timberrosellc@gmail.com](mailto:timberrosellc@gmail.com)

---

### **BUSINESS CONSULTING: OPERATIONS / QUALITY / INNOVATION / ENGINEERING / COACHING & MENTORING**

Talented and accomplished Executive with extensive experience directing operations in multiple business areas, including R&D, Quality, Engineering, and Manufacturing. Consistent record of increasing performance levels while reducing costs. Highly adept at planning and leading mission-critical initiatives. Focused on organizational accountability, customer satisfaction, and process improvement. Excellent problem solving, communications, and leadership skills. Hands-on style of working.

---

Corporate and Factory Operations • Business Leadership • Innovation Process Management  
GFSI Advising & Policy Writing • Process Improvement • Needs Assessment  
Business Development • Analysis • Strategic Planning • Cost/Budget Control  
Organizational Change • Team Leadership • Performance Enhancement • Product Consistency

---

### **PROFESSIONAL EXPERIENCE**

#### **PECAN DELUXE CANDY COMPANY, Dallas Texas • 2008-Present**

##### **Chief Operating Officer - Report to Owner/CEO - 250 Employees**

Hired to transform the culture for \$70M business. Strong focus on Operations, Innovation, Quality, and Food Safety programs. Responsible for 20% profit improvement and growth of customer base. Customer base includes Wal-Mart, Nestle, Unilever, Kelloggs, General Mills, Dairy Queen, Chick-fil-A, Tim Hortons, Schwans, Kroger, Publix, Safeway, and 50+ additional restaurants and grocery chains.

##### **Accomplishments:**

- Delivered +30X increase net income.
- Reduced cost of goods and operating costs by 15%.
- Established and executed Innovation Process Management Program.
- Completed dramatic revamp of Quality Program, including achieving SQF certification
- Strengthened internal people skills and competencies
- Built partnership relationships with customers and internal employees.
- Developed and executed business plan for International Joint Venture, Co-Board Member

#### **UNILEVER ICE CREAM, Indiana/Missouri/Wisconsin • 1993-2008**

##### **Executive Board Member (2004-2008) – Reported to the Chairman**

##### **Senior Director, Innovation & Quality (2004-2008)**

Promoted to direct development of growth and P&L strategies for \$1.6B company. Managed R&D and Quality programs, and worked with board to evaluate business operations. Supervised 3 direct and 25 indirect reports. Served as liaison to legal department and FDA. Personally coordinated between Supply chain, R&D, and Marketing groups regarding innovation activities.

##### **Accomplishments:**

- Delivered over \$50M in cost savings through effective strategic planning.

(Unilever Ice Cream, continued)

- Produced 5% - 10% sales growth per year through new product innovation (>40 new products).
- Achieved as much as \$100M per year in net sales via new product development and launch.
- Reduced consumer complaints 10% in 4 years by leading over 200 quality initiatives.
- Improved corporate performance by developing global R&D and vendor relationships.

#### **Director of Engineering & Quality (2000-2004)**

Oversaw all engineering, machine design and development, quality, factory builds and expansions, innovation, and consumer response programs. Supervised 7 direct reports and administered capital budgets as large as \$50M.

##### **Accomplishments:**

- Planned and directed over \$5M per year in productivity projects.
- Formulated and implemented 35 new engineering best practice policies.
- Consistently completed design and execution projects on time and within budget.
- Developed and introduced new quality policies, and led quality improvement initiatives.

#### **Operations Manager (1997-2000)**

Directed factory operations, including production, quality, warehousing, engineering, and maintenance. Supervised 10 direct reports and staff of 250.

##### **Accomplishments:**

- Increased staffing at new facility from 50 to 250 to keep pace with growing production.
- Tested and launched 5 new production lines, meeting all deadlines.
- Achieved 85% line efficiency with less than 3% waste.
- Developed and led teamwork training and introduced communication systems.

#### **On-Site Project Manager (1996-1997)**

Selected to serve as Project Manager and General Contractor for construction and launch of new production and storage facility. Oversaw civil, mechanical, and electrical work for 250K sq. ft. facility housing production, mix processing, warehousing, and frozen storage. Administered \$35M capital budget.

##### **Accomplishments:**

- Directed daily construction activities and served as liaison to all contracted services.
- Completed construction in company-record 10 months.
- Designed and introduced efficiency, quality, and raw material operational plans.
- Established processes and control, and launched 7 production lines.

#### **Senior Project Engineer (1994-1996)**

Designed and managed projects involving new product innovation, best practices, productivity, and plant expansions. Performed troubleshooting. Developed production engineering solutions.

##### **Accomplishments:**

- Saved over \$500K per year through equipment productivity improvements.
- Planned and led \$7M plant expansion. Completed project on time and under budget.
- Carried out more than 50 new product development projects per year.

**Corporate Manufacturing Manager (1993-1994)**

Coordinated manufacturing, quality, and engineering projects across 7 manufacturing sites.

**Accomplishments:**

- Cut working capital costs \$1M per year by standardizing automated maintenance processes.
- Facilitated 15% reduction in quality holds and \$50K reduction in disposals.
- Saved \$100K per year by improving key manufacturing processes.

**CAREER NOTES:** Previously held positions of **Plant Engineer** for BREYERS ICE CREAM/KRAFT GENERAL FOODS (1990-1993), **Production Manager** for PEPSI (1989-1990), and **Production Manager** for NABISCO BRANDS (1987-1989).

**EDUCATION**

**Bachelor of Science in Mechanical Engineering Technology**  
Purdue University, West Lafayette, Indiana

**PROFESSIONAL DEVELOPMENT**

Training in Business Management, Innovation, Quality Certification, Project Management, Leadership, Human Resource Management, and Financial Awareness

**ADDITIONAL INFORMATION**

Affiliations: Member of IFT, FARRP, and IDFA  
Strong Belief That People Are A Company's Greatest Asset